De La Cour, J. Carl

November 18, 1904

[Letter is unsigned, but name is on back of envelope.]

[Does Mr Chapman prefer bleached or unbleached cotton absorbent cotton for his coin displays?]

Chas. Heber Clark PRESIDENT. J. Carl De La Cour VICE PRESIDENT. Frank R. Jones SECRETARY. J. Ellwood Lee TREAS. & GEN. MGR.

TRADE MARK

CABLE ADDRESS
LEE CONSHOHOCKEN
A.B.C. CODE.

J. Ellwood Lee Co.

Manufacturing Chemists.

Established 1883.
Incorporated 1888.

Conshohocken, Pa., U.S.A.

SUPERINTENDENT'S OFFICE

11/18/04.

. Henry Chapman,

Broad & Pine Sts., Phila.

My Dear Harry:-

Under separate cover I am sending you by mail a sample of bleached non-absorbent cotton, about which we talked on Sunday. I believe that this cotton would suit your purpose better than the absorbent cotton, as it does not attract moisture from the atmosphere to any extent, although of course it is not as totally non-absorbent as the unbleached cotton, for in going through the bleaching process some of the natural oil is removed, which makes it slightly more absorbent than cotton in its original state.

I also send you a sample of what we call cotton batting, which represents the cotton in its natural state, freed from dirt and seed hulls by carding. This cotton is totally non-absorbent, although of course it does not have the nice white color of the bleached stock. Most of the druggists carry the non-absorbent cotton in stock in pound rolls, or if not could get it readily for you.

Very truly yours,

J. Ellwood Lee Company

Manufacturing Chemists

Conshohocken, Pa.

CONSHOHOCKEN, PA.
NOV 19
2 30 P.
1904

Mr. Henry Chapman,

Broad & Pine Sts.,

Phila.

[Thank you for sending the
old notes down to Washington...]

Chas. Heber Clark, PRESIDENT. J. Carl De La Cour, VICE PRESIDENT. Frank R. Jones, SECRETARY. J. Ellwood Lee, TREAS. & GEN. MGR.

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SUPERINTENDENT'S OFFICE

12/6/04.

Mr. Henry Chapman,

Phila., Pa.

Dear Harry:-

Many thanks for your kindness in sending the old notes down to Washington. We received the stamps all right, and assure you that it was very kind of you to attend to the matter for me.

Very truly yours,

J. Carl De La Cour

PHILADELPHIA PA
1904

J. Ellwood Lee Company

Manufacturing Chemists

Conshohocken, Pa.

CONSHOHOCKEN, PA.
DEC 6
6 30 P.
1904

Mr. Henry Chapman,

Phila,

Pa.

Broad & Pine Sts.